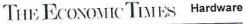
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India's data localisation push can give rise to new business opportunity

By Shelley Singh, Dinesh Narayanan, ET Bureau | Updated: Oct 25, 2018, 08.12 AM IST



By 2050, India will be at number 5 spot in size of data centre market.

No one has ever doubted the sheer consumerism of Indian festivity, but its presence reaches further than you would believe. For, all that data on what smartphones or shirts, boots or white goods that we buy and how we pay for it, rarely stays on our shores.

This week's festive season sales may generate online business of up to \$3 billion. But much of the data from those sales, on ecommerce platforms and more, is likely to be hosted and stored in US data farms. While

this has been happening since the start of online shopping and even earlier, this time, Reserve Bank of India (RBI) has firmly stated that all financial transactions' data must be locally stored.

This is driving data centre infrastructure spending, which could touch \$4.5 billion by end of 2018 and \$7 billion by 2020, according to real estate consultant Cushman & Wakefield's blog on data centre growth in India. In fact, research and advisory firm Gartner sees data centre hardware spend alone to be \$2.7 billion by 2018. India had built up data centre infrastructure of 1.3 million square feet in 2008, expected to scale to 10.9 million sq feet by end of 2018, says Cushman & Wakefield. By 2050, India will be at number 5 spot in size of data centre market.

This explosion will be driven by localisation and backed by clichés — data is the new oil, why should data of over one billion Indians not be in India, data is strategic and foreign entities could cripple India in event of war or sanctions, how will Indian law enforcement go after data gangs in Macau, Moscow, Madrid or Manhattan if systems are compromised and so on.

Where's My Data Going

ET explains how data localisation will work on ground

WHAT HAPPENS NOW

You buy a smartphone using a credit card on an ecommerce portal...

Data passes through local entities that authenticate transaction. Data stored in local cloud networks

Portal passes charge to credit card company



Card company verifies which bank issued card-ICICI Citi, HDFC, SBI etc



Verified transaction completedata stored in cloud network anywhere in the world (at present mostly in the US)



SPOTLIGHT

Global Watch

RENAULT NISSAN



Ghosn exit sets stage for Renault-Nissan future clash

An alliance meeting is planned for next week in Amsterdam, that may include Daimler, said a person with knowledge of the matter

- In era of online retail, Black Friday still lures a crowd
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square feet

square feet

1 PB is approximately equal to content of 58,000 movies?

Source: Cushman & Wakefield, Gartner, companies



A chief information officer of a multinational manufacturing firm, which has been keeping Asia Pacific enterprise data in India for the past four years, says it saved 30-40 per cent in costs. India is an ideal location for lower cost of operations, availability of quality talent and round-the-clock service, he says.

Does not include data centres < 1,000 sq feet in size

B Srinivasa Rao, chief marketing officer, CtrlS Datacentres, which runs Asia's largest tier IV data centres in Hyderabad, Mumbai and Gurgaon, says many ecommerce and fintech clients see India as a cost saver. The manpower, real estate and bandwidth costs come down by about 80 per cent compared to a top-tier data centre in the US or Singapore. Imran Iraqi, principal, financial technology services, CtrlS, believes it will continue to grow at the same pace over the next five years.

CtrlS is spending Rs 1,500 crore on setting up hyperscale data centres in Hyderabad and Mumbai, which would require about 100MW and 50MW, respectively. NetMagic, acquired by Japan's NTT Com in 2012, has nine data hosting facilities in India, two of which were set up early this year at an investment of \$144 million. Flipkart's PhonePe and Alibababacked Paytm claim their transactions are processed locally.

Siddharth Vishwanath, partner, cybersecurity, PwC India, says, "Global companies will need to invest more in infrastructure development and re-architect the way applications work." He points out that companies such as Google Pay, which have a common global data backbone for multiple countries, will also need a separate one for India to comply with local regulations.

Types of Data Clouds

Data centres are certified by the Telecommunication Industry Association (TIA) of the US according to their efficiency and uptime:

/Tier I-II

Old and used by small set-ups that do not suffer much if services are down for a few hours or even days

Tier III 99.982% uptime a must

Tier IV

99.995% uptime mandatory

Caters to critical infrastructure and services - such as banking and power utilities - that cannot afford even a few minutes' disruntion

crucial to our economic partnership," they wrote on October 12.

Echoing the sentiment, Mukesh Aghi, chief executive, US India Strategic Partnership Forum (USISPF), says the forum supports free flow of data and opposes forced data localisation. USISPF is a trade body representing US corporates in India, such as Visa, MasterCard. Amex, Amazon and Western Union, among others.

"We expect these requirements (of local centres) to raise cost of procuring and delivering services, including for local Indian businesses, which will ultimately increase costs and reduce availability of data-dependent services."

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Extract and analyse: Cops target suspects' cloud data



Cloud Analysis software will allow Delhi Police to scan virtual storage space of suspects

Why

- Companies and individuals fast switching from traditional hard-drive storage to cloud-based services
- A criminal investigation requires police to obtain data for analysis
- > Mostly, the data is encrypted or locked

What Delhi Police is looking to extract from cloud-based storage

Files in form of pictures, videos, text, zip and many other formats

> Features of the software

> > Operating systems | Windows, Mac OS X, Unix, iOS, Android, Windows, Blackberry

Peer-to-peer software | Area Galaxy, eMule, Frostwire, Gigatribe, Shareaza, Torrent

Messengers | Tango, Telegram, Text Plus, TextMe, Viber, WeChat, WhatsApp, Snapchat

Cloud sources | Google Drive/ Google Plus/ Apple- iCloud

Cloud services | Dropbox, Flickr, Google Drive, SkyDive, OneDrive, Yandex

> Rajshekhar.Jha @timesgroup.com

New Delhi: Delhi Police is gearing up to acquire a technology that will allow it to hack into cloud-based storage systems of suspects and extract data for analysis. Sources said that the programme would be used by Special Cell's cyber unit as well as the economic offences wing during investigation.

The police department denied that the objective of this procurement was to snoop. Senior officials clarified that this software will only be used to access encrypted and locked data storedonclouds by individuals and companies under investigation.

"This programme is called the Cloud Analysis soft, ware, which will not hack into any random cloud streage but will be restricted to devices and accounts related to a particular investigation," an officer said. Another source said that the software will be installed in the mobile cyber crime forensic lab of the EOW unit.

The department has been carrying out investigation using the available extraction programmes that could analyse and scan data from the hard disks of the suspects' computers and laptops. The software could make a mirror image of the disk, which could then be sent for forensic analysis.

However, the need for this new technology has been felt in the wake of suspects resorting to saving data on clouds to escape surveillance. This has apparently come to fore in several probes conducted by police in the recent past.

This change in modus operandi, sources say, has made the police's job tougher as it also takes away a crucial piece of evidence collection, i.e. seizures. With cloud systems in place, the police may not get an opportunity to seize a hard disk belonging to an accused and will have to officially access the cloud data and get it

verified by the forensic department.

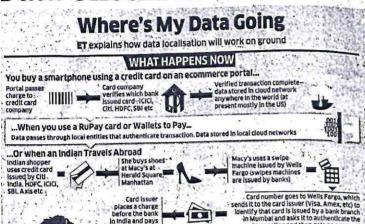
The software that Delhi Police is looking to procure will be able to extract data from Google drives as well as Apple's iCloud. The cops are hoping that the programme will also allow them to access cloud services like Dropbox, Flickr, SkyDive and OneDrive etc.

This will work on most computers as well as mobile operating systems and detect files in the form of text, music, videos or pictures. apart from compressed files. The programme will be able to scan through a range of email clients, browsers, MS Office files and peer-to-peer software as well. Chat files, which help in building cases against the accused most of the times, can be explored as well, Apart from common chat platforms, the system will also be able to read chat logs on platforms like Text Plus, Textie, Tango and Telegram, the officer said, quo ting a document.

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ata Checks In With RBI not budging on financial data localisation and the government finalising the data bill, a new business opportunity is set to explode, ET takes a look at how data will make money and how localisation will work on the ground.





Data Centre Market Size 40,000 \$4.5 billion Data Centre Footprint

10.9 million 1.3 million square feet square feet ... Does not include data centres <1,000 sq feet in size

23.

2.3 million petabytes 1 PB is approximate content of 58,000 m

Mumbai and asks it to authenticate the transaction and then gets an approval

Source: Cushman & Wakefield, Gartner, companies

This week s festive season is also may genterate online business of up to \$3 billion. But much of the data from those sales, on exommercy plaiforms and more, is likely to be hosted and stored in US data farms. While this has been happening since the start of online shopping and even earlier, this time, Reserve Bank of India (RBI) has firmly stated that all financial transactions' data must be locally stored. This is driving data centre infrastructures spending, which could touch \$4.5 billion by end of 2018 and \$7 billion by \$200. according to real estate consultant Cushman & Wakefield's biog on data centre growth inhindle. In fact, research and advisory firm Garner sees data centre hardware spend slone to be \$2.7 billion by 2018. India had built up data centre infrastructure of 13 millions quare feet in 2008, especially, saly Counter for the 2008 of the control of

DRIVING EFFICIENCY

DRIVING EFFICIENCY
The benefits are odvious, Rakshit Daga, vice-president, engineering, BigBasket, says, "It will speed up transactions and reduce network learney." When the online grocery store sifted its data centre (hossed on A mazon web services) from Singapore to Mumbal, it noticed up to 10% improvements in transaction efficiency. "Shifting from the IS to India could lead to up to 30% better speeds," he adds. A chief information officer of a multinational manufacturing firm, which has been keeping Asip Fachic enterprise data in India for the gas four years, says it saved 30 = 40% in casts India is an ideal location for lower costologrations, availability of quality talent and round-the-

Shelley Singh & Dinesh Narayanan

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This is driving data centre infrastructure of 1 smillion repaired in the sizer of online shopping and even earlier. It is driving data centre in the sizer of online shopping and even earlier. The six of the sizer of the sizer

Types of Data Clouds

Data centres are certified by the Telecommunication industry Association (TIA) of the US according to their efficiency and uptime:

Tier I-II

Old and used by small set-ups that do not suffer much if services are down for a few hours or even days

Tier III 99 982% untime a must

Tier IV

5% uptime mandatory

Caters to critical infrastructure and services – such as banking and power utilities – that cannot afford even a few minutes' disruption

Data centres must be plugged into two power grids – that is, state and national in case of India

Same miss tier IV classification simply because fallback power supply is an onsite diesel generator

TIA-942 standard annual downtime limit

Tier 1 < 28.8 hours Tier II <22 hours Tier III < four hours

Tier IV < 24 minutes

footprint. During war or hostilities, data centres could be switched off. Such scenarios, among others, are pushing countries, towards local infrastructure, 'he addi. Even when an Indian user shops at Mary's in New York on an Indian bank's credit card, transactions may be routed via Wells Fargo (which issues ard swipe machines to Mary's in the US and stored thererather than in India (See graphic).

MIRROR MIRROR ON THE WALL

MIRROR, MIRROR ON THE WALL

Some companies are insisting on mirrorling rather than storing information only
in India. Earlier this month, WhetaApp
said it has built's system to store payments-related data locatily in India
through mirroring. "We hope to expand
WhatsApp payments to all of India soons one can contribute to financial inclusion,
goals," a company statement noted.

But mirroring has not cut loe. "It's like
a photocopy. The original will be outside
India. Mirroring has not cut loe. "It's like
a photocopy. The original will be outside
India. Mirroring has mot the formation of the
Abstraction of the properties of the system of the
india. Mirroring is a subset. The regulstor is
stating that data cannot good, somirroring is not a solution."

The banking regulator is insisting on
hard localisation by October 15, though
global payments companies have been lobbying with the finance ministry and RBI
for relaxation. Some have sought a year's
extension but to no avail so far.

Among reasons for local host ing are ease
of access for inwenforcement and privacy.
However, Prashant Pradhan, vice-presledent. IBM Asia Pacific, says, "Physical
location does not eliminate need for protocols and permissions to access. Situations
(like sanctions or war) might be driving
intent, but access is not centrolled by the
Government of India but by the owner."
Global tech and payments glants consider forced localisation against the grain
of the brade and data flow, in a stronglywordelletter to Prime Minister Narendra
Modi, US Senatora John Cornyn and Mark
Warner—co-chairs of the Senate's India
cacucs that comprises over 30 members
—urged India to instead adopt a "light
bouth" regulator y framework the stream.

Warner—co-chairs of the Senate's india caucus that comprises over 50 members — urged india to instead adopt a "light touch" regulatory framework that would allow data to flow freely cross-border.

"We see this as a fundamental issue to further development of lightal trade and one that is crucial to our economic partnership," they wrote on October 12. Echoing the sentiment, Mukesh Aghi, chief executive, US India Strategic Partnership Forum (USISFF), says the forum supports the efflow of data and opposes forced data localisation. USISFF is a trade body representing US corporates in India, such as Visa, Masist-Card, Amex, Amazon and Western Union, among others.

such as Visa, Mastar Card. Amex. Amazon and Western Union, among others. "We expect these requirements of local centres) to raise cost of procuring and delivering services, including for local Indian businesses, which will ultimately increase costs and reduce availability of data-dependent services."

From Aadhaar to data localisation to information privacy, next year will see big shift in big tech.

g Out on a Big Date with Big



TK ARUN

retail outlets and offic-es today sport an eleces today sport an elec-tronic box with a patch that glows deep green.
Employees mark their alteredance by pressing a finger on that unfaltering green ey. An increasing number of smart-phones offer 'face unlock' as a standard feature: the phone has software that can be trained to recognise the owner's face and unlock the phone on seeing the face. Less fancy ones recomise finemer/ents.

seeing the tace. Less rancy ones rec-ognise fluor prints.

Banks and credit card companies let you authenticate yourself using your voice when you call their hel-pline. Some airports are gearing up

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to do away with boarding passes, let-ting facial recognition software do the job for you — it is standard prac-tice at some Chinese terminals. tice at some Chinese terminals. Police routinely identify culprits from the footage of surveillance cameras that record and store whatever transpires under their watch.

Then, of course, there are Google and Facebook, who know everything about you, because you happily shovel that information to them without their having to ask.

Bank and credit card statements populate your Gmail. besides your

without their having to ask.

Bank and credit card statements populate your Gmail, besides your medical reports and travel bookings. Your caisendar helps you plan your life, but also reveals to Google what you do, whom you meet and where. Google Maps tracks your movements with far greater aplomb and accuracy than an anxious mother can muster intellation to her teenuged daughter. Your search and browsing history, including on Youtube and whatever else you watch logged into the Chrome browser, reveal more about you to Google than what you tell your therapist.

Facebook's idea of what you actually like is hary Eagerness to be liked and not offend makes most people like many things on Facebook that they might be indifferent to, if not actually abon. But Facebook extending knows who your friends are, who their friends are, what they wear, what they do, where they go and what their major transitions in life are. Facebook also owns

wear, what they do, where they go and what their major transitions in life are. Facebook also owns Whatsapp India Stavourthe messag-ing app. But Facebook claims igno-ranced the consensof its message. Amazon, of course, knows the exact

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shade of your consumerist hedonism. Bookmyshow, Netflix and Arnaton Prime know the movies you watch and can probably draw your psychological profile. Swigsy and Zonasto know what gives you your umant and how much you are willing to pay for it. Your psyment wallets and card companies analyse your spendabefore you ask for it. Your smartphone is loaded with apps that seek and obtain permission to access your contacts and messages, scan your photographs and inherit 1% of your estate when you die. (Can you put your handon your heart and swear they don't?) The long point is that a host of private companies collect, store and act. Your gut bacteria own your mood and level of sanity. Collactors of your data dictate your conduct leaving some tiny room, we hope, for god, spouse and conscience, acting jointly or severally.

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Number of mobile ph Subscribers now – ab.
2.5 times the level (457 m) nine

years ago =

tion is not just about Andhear.

Most Indians now possess the 12-digitudine is desired (IID) manher and have linked it to bank accounts, telephone numbers and their income tax Permanent Account Numbers (PAN). The trouble is, a whole lot of other Indians, besides the designated authority in charge of Andhear, also possess at least the Andhear numbers and desmographic details of their countryment in not their biometric, data. Time and again, state government departners is have put out istof beneficiaries of assorted state schemes, complete with Andhear numbers. The Tribune reported a major breach in Andhear in ink to the agencies across the roundry that enrolled menter is, with allowed some entirepreneurs to self Andhear details to anyone willing to pay 18500.

The Unique Identity Authority of India (UIDA1) has responded with a scheme of virtual Andhear numbers that are dynamically generated and stay valid for a limited period

set of numbers. This would be ad-ministratively difficult and expensive, but it should be done to secure Aadhaar, which is a valuable tool

w other was its fallure to put to place, be fore legislating on Andhaer, a wel thought out any power will use these problems getting fixed. A proper data protection is well have to be enacted, seeking consensus rather than strong-arm measures of the kind that rammed the Andhaer Bill have to be enacted already and through Parliament. Andhaer Will have to be enacted already site of the seeking consensus rather than strong arm measures of the kind that rammed the Andhaer Bill have to be enacted already shill have been shill have b

sive, but it should be done to secure Aadhaar, which is a valuable tool of governance.

Shaddy, leaky corolment is not the only problem with Aadhaar, its legal basis for use by non-State entitles got knocked down by the Supreme Court. As of now, Aadhaar can be used only for the purpose of channelling government funds to beneficiaries, besides for tangayer identification. This is the result not of Supreme Court Judges Inability to appreciate the tumeness benefit Aadhaar has brought to microfinance companies and their millions of customers. Or Aadhaar's empowerment of migrant workers in lands for away from home, mahing them to establish their identity and secure a bank account and a phone connection. The problem is twofisht one was

try and secure ction, lem is twofish one God's sleight of hand, of getting the Andhear law passed by Parliament as a money Bill that

for a limited purpose. This is a good solution, but does not address the loss of ID number privacy lost in previous data breaches.

Ideally, the UIDA1 should issue fresh Aadhaar numbers to all previous allottees, and continue with

400.76

million Parliament as a money Bill that bypassed Rajya Sabha; and the Subscribers have ch their operator since mobile number ortability was introduced portability was

related to gover mean mones. That constraint has to go, to enable private parties to use Asidnar-Based Biometric Author institution (ABBA). ABBA is a key enabler for the deprived sections of society To bring it back, the safest, surest method is to pass Asidnar afresh, passing it through both Houses of Parliament.

A key question in data protection is a key can be changed in the changed of the changed in the changed in India and exclusively in India? The case for storting it in the changed in India is strong india is a large enough data generator for Indian data to be stored in India without worrying about. in India without worrying about losing economies of scale. Local storage would ensure availability of Indian data for judicial purpos-

storage wound manure avanances of Indian data for judicial purposes.

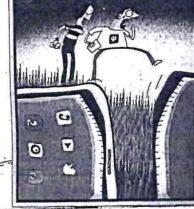
Local storage would likely create fresh bushness for the Cloud arms of Amazon, Google, Microsoft and IBM. As a major provider of data based services around the world India has to be mindful of dat rights and reciprocity require ments of other jurisdictions, whe deciding on exclusive storage of Indian data within India.

Making the data stored in India available to companies creating a sifficial intelligence (A) is anothe key challengs. Al depends on trairing algorithm on data.

Work Ing these out cannot be rushed. A thorough legal frame work for data protection and data tharing cannot be undermaken by a lame duck government, whose senior partner is called a thin by its lumine partners with impurity and lacks a time for the properties of the control of



Consumers will be taking a big leap in data consumption. fundamentally changing the business of data crunching





Lawsuit in US adds to Facebook's troubles over data protection

Suit seeks injunction to ensure Facebook puts in place protocols and safeguards to monitor users' data'

AFP feedback@livemint.com WASHINGTON

SAN TRANSPORTED TO SERVICE OF CO.

acebook's woes mounted
Wednesday as it faced a
lawsuit alleging privacy
violations related to data
leaked to a consultancy
working on Donald Trump's 2016
campaign, and as a new report
suggested it shared more data with
partners than it has acknowledged.

Facebook shares already sagging under the weight of the social network's troubles ended the trading day down 7.25% to \$133.24 and slipped even lower in after-market trades. The suit filed by the attorney general (AG) for the US capital Washington is likely the first by an official US body that could impose consequences on the world's leading social network for data misuse.

"Facebook failed to protect the privacy of its users and deceived them about who had access to their data and how it was used," said attorney general Karl Racine in a statement.

"Facebook put users at risk of manipulation by allowing companies like Cambridge Analytica and other third-party applications to collect personal data without users' permission. Today's lawsuit is about making Facebook live up to its promise to protect its users' privacy." The suit filed in Superior Court in Washington seeks an injunction "to ensure Facebook puts in place protocols and safeguards to monitor users' data and



'Facebook leaked data to consultancy working on Trump campaign'

The suit alleged that Facebook leaked data to a consultancy working on Donald Trump's 2016 campaign

Lawsuit is about making Facebook live up to its promise to protect users privacy, read AG's statement

The suit seeks a

ruling 'to ensure

Facebook puts in

place protocols to

monitor users'

data', restitution

for consumers

Facebook responded: Were reviewing the complaint and look forward to continue talks with AG in DC' Facebook shares ended the trading day down 7.25% to \$133.24 and slipped lower in after-market trades

to make it easier for users to control their privacy settings," and demands "restitution" for consumers.

Facebook said: "We're reviewing the complaint and look forward to continuing our discussions with attorneys general in DC and elsewhere." The social network has admitted that up to 87 mil-

lion users may have had their data hijacked by Cambridge Analytica, which shut down weeks after the news emerged on its handling of private user information.

A whistle-blower at the consult-

ancy, which worked on Trump's presidential campaign, said it used Facebook data to develop profiles of users who were targeted with personalized messages that could have played on their fears. The scandal has triggered a

series of investigations and broad review by Facebook on how it shares user data with third parties. The New York Times reported that some 150 companies—including powerful partners like Amazon, Microsoft, Netflix and Spotify—could access detailed information about Facebook users, including data about their friends.

According to documents seen by the Times, Facebook allowed Microsoft's Bing search engine to see names of Facebook users' friends without consent and gave Netflix and Spotify the ability to read private messages. The report said Amazon was able to obtain user names and contact informa-

tion through their friends, and Yahoo could view streams of friends' posts. While some of the deals date back as far as 2010, the Times said they remained active as late as 2017—and some were still in effect this year. "It appears that Facebook has not been honest with Congress or the public about how it freats its users' data," Congressman Frank Pallone, a Democrat, said in a tweet.

Facebook's head of developer platforms and programs, Konstantinos Papamiltiadis, said in a blog postthat the Times report referred to partnerships that enabled "social experiences—like seeing recommendations from their Facebook friends-on other popular apps and websites." None of those partnerships or features "gave companies access to information without people's permission," he said, adding that the deals did not violate a 2012 privacy settlement with the US Federal Trade Commission, Papamiltiadis said, however, that "we've been public about these features and partnerships over the years because we wanted people to actually use them." But he said most of the features are now gone.

Netflix said that the feature was used to make the streaming service "more social" by allowing users to make recommendations to friends, but that it stopped using it in 2015. "At no time did we access people's private messages on Facebook or ask for the ability to do so," Netflix said in a state-

ment.